# Total Cost of Ownership

Morten Anderser MySQL Enterprise Sales Month Feb, 2015



# Why Do People Use MySQL?



**NO COSTS/PROCUREMENT** 



**PERFORMANCE** 



**RELIABILITY** 

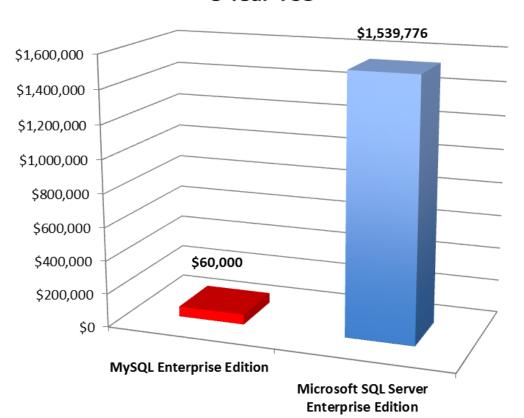


**EASE OF USE** 



## Major TCO Savings with MySQL Enterprise Edition

MySQL vs. Microsoft SQL Server 2012
3 Year TCO



Hardware Configuration: Intel x86 64 Servers: 4, CPUs/Server: 4, Cores/CPU: 8



	MySQL Standard Edition	MySQL Enterprise Edition	MySQL Cluster Carrier Grade Edition
Annual Subscription <sup>2,3,4,5</sup>	USD 2,000	USD 5,000	USD 10,000
/1-4 Socket Server /Year	Buy Now	Buy Now	Buy Now
Oracle Premier Support <sup>3</sup>			
24x7 Support	$\checkmark$	√	√
Unlimited Support Incidents	√	√	√
Knowledge Base	√	√	√
Maintenance Releases, Bug Fixes, Patches, Updates	√	√	√
MySQL Consultative Support	√	√	√
MySQL Features			
MySQL Database Server	$\checkmark$	√	$\checkmark$
MySQL Connectors	√	√	√
MySQL Replication	√	√	√
MySQL Fabric		√	√
MySQL Partitioning		√	√
MySQL Utilities		√	√
MySQL Workbench <sup>1</sup>	√	√	√
Storage Engines MyJCAM	-/	-/	-/



## MySQL Enterprise Support

- Largest MySQL engineering and support organization
- Backed by the MySQL developers
- World-class support, in 29 languages
- Hot fixes & maintenance releases
- 24x7x365
- Unlimited incidents
- Consultative support
- Global scale and reach



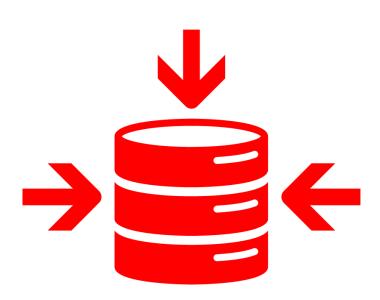
Get immediate help for any MySQL issue, plus expert advice



## MySQL Consultative Support

#### Make the Most of your Deployments

- Remote troubleshooting
- Replication review
- Partitioning review
- Schema review
- Query review
- Performance tuning
- ...and more



## MySQL Enterprise Edition



#### **Advanced Features**

- Scalability
- High Availability
- Security
- Audit
- Encryption



#### Management Tools

- Monitoring
- Backup
- Development
- Administration
- Migration



#### Support

- Technical Support
- Consultative Support
- Oracle Certifications





#### The Bottom Line

#### **Performance**



- Performance at scale
- Monitoring and tuning

## Peace of Mind

- Insurance
- Immediate help if/when needed

### TCO



- Reduced risk of downtime
- Improved Productivity

#### Risks -



- Security & regulatory compliance
- Contact with MySQL team

### **DevOps Agility**



- Automated scaling & management
- Flexible, real-time backups

#### **Customer Satisfaction**



- Application performance
- Application uptime

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